



GANZ HOUSE

SALES PROCESS

1. AGREEMENT ON THE CONCLUSION OF A FUTURE CONTRACT, FIRST INSTALMENT OF PURCHASE PRICE



Signing of contract on conclusion of future contract and **payment of first instalment** of purchase price of **EUR 6,000 within 5 days** from contract signing.

2. SECOND INSTALMENT OF PURCHASE PRICE - ADDITIONAL PAYMENT UP TO 20% OF PURCHASE PRICE



Payment of **second instalment** of purchase price **within 30 days** from date of contract signing on conclusion of future contract. Amount of second instalment of purchase price is by default 20% of purchase price reduced by first instalment.

3. MORTGAGE CONSULTANCY



Individual meeting with our **mortgage specialist** and preparation of optimal real estate financing offer.

4. FLAT CARD, SELECTION OF STANDARD FITTINGS/CUSTOMER CHANGES



Special invitation to select colour version of internal optional features in flat via flat card.

Choice of colour version of optional features supplied as standard. Any individual client changes are governed by the addendum to the contract on the conclusion of a future contract.

5. PAYMENT OF REMAINING PART OF PURCHASE PRICE, THIRD INSTALMENT, OWNERSHIP TRANSFER AGREEMENT



Request for payment of third instalment, which is by default 80% of the purchase price after accepting approval decision. The payment of the instalment is followed by **the signing of the Agreement on the transfer of ownership** and the signing of the contract on the apartment building's management.

6. HANDOVER OF FLAT AND ACCEPTANCE PROTOCOL



Handing over of flat and furnishings for use. Signing of acceptance protocol between seller and buyer.